

## Multiply your employable value

What problems did you solve for others?
Why?

What business processes have you used or developed?
How?

How did your EMPLOYER benefit from your passion and process knowledge?
What problem did you solve for them?

Process
Knowledge

Results for others

Passion	Process Knowledge	Results others need and want
Homeless	Resource Planning	Cheaper – Sales, Expenses, SG&A
Unemployed	Social Media Marketing	Faster – Efficiency, productivity
Successful teams	Statistical Process Control	Better – Quality (service, products)
Selling	Process Engineering	More – Functionality, customers
Organized living	Event Planning	<b>People</b> – Morale, turnover, training
Financial Literacy	Laboratory Management	
Business Education	Mentoring	